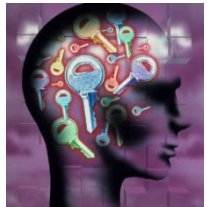


Victoria's skills reform:

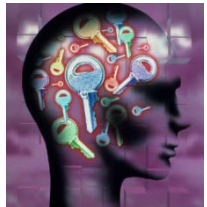
- The Good, The Bad & The Ugly
- Selecting the right RTO for your business

Victorian Food Industry Training Board
November 2010



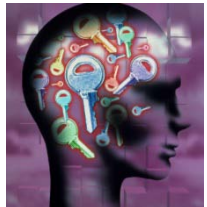
Objectives

- Brief run down of the key benefits and issues of the Victorian skills reform (for users)
- Key Characteristics differentiating a good RTO
- Reviewing the power of choice in the new system and how to use it to your advantage



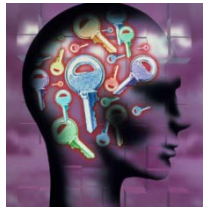
Opportunities presented by the new training agenda (The Good)

- Additional funding for training
- Choice of provider (with funding)
- Projected increase in workplace skills
- Projected increase in skilled applicants for job vacancies
- Greater accountability for RTO's



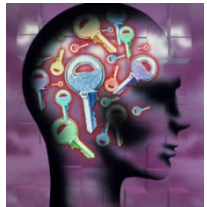
Considerations presented by the new training agenda (The Bad)

- Complexity of new system creating confusion amongst providers & users
- Projected increase in program applicants ineligible for funded training places
- Fees vary widely between providers



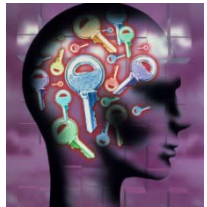
Issues of the system (The down right ugly)

- Eligibility requirements limiting access to broader skills
- Age limit access scheme
- Limitations for “career changers”
- Reduced funding levels for higher level qualifications leading to higher “out of pocket expenses”



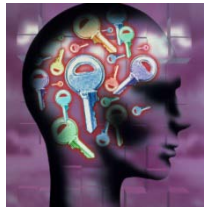
Differentiating Characteristics of a “good RTO”

- Professional and approachable
- Knowledgeable
- Customer focussed
- Outcome orientated
- Relevant
- Honest
- Accountable



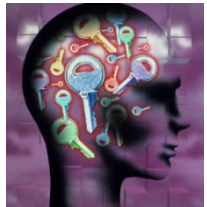
Differentiating Characteristics of a “good RTO”

- Listen and question before they sell
- Contextualise and tailor to your needs
- Have appropriate staff bio's and match presenters to organisations/programs
- Under promise and over deliver
- Put in change management plans for programs



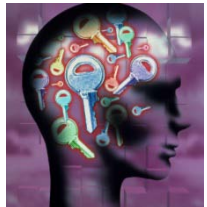
How to help yourself (for business)

- Be clear about your expectations
- Be informed of your options
- Be aware of your rights & obligations
- Shop around
- Demand accountability in service
- Form partnerships



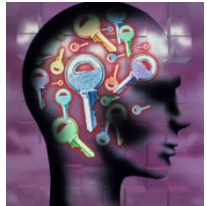
How to help yourself (for RTO's)

- Be customer focussed
- Inform and educated front line staff
- Be flexible and “user friendly”
- Be aware of your competition
- Embrace the passion for what you do
- Develop partnerships with employers



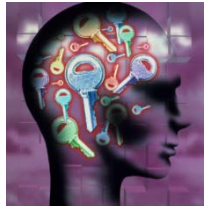
The power of Choice

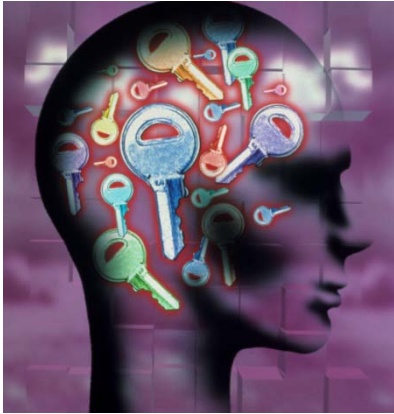
- 1150
- Empowering the user
- Responsibility
- Catalyst for change
- Have a “Gen Y” attitude



Key points

- The Victorian skills reform can be a huge benefit to employers
- With choice comes power
- With power comes responsibility
- Know what you need and why
- Develop partnerships





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People

Performance

Potential